



TANZANIA BREWERIES PUBLIC LIMITED COMPANY

GROUP'S RESULTS FOR THE FIRST QUARTER ENDED 31ST MARCH 2023.



REVENUE



Q1 - 2023
262,699 Tsh's M

Q1 - 2022
247,536 Tsh's M

CHANGE
6%

OPERATING PROFIT



Q1 - 2023
48,392 Tsh's M

Q1 - 2022
53,708 Tsh's M

CHANGE
-10%

BASIC EARNING PER SHARE



Q1 - 2023
106 Tsh's M

Q1 - 2022
117 Tsh's M

CHANGE
-9%

I am pleased to announce the Group's results for the first quarter ended 31 March 2023. Revenue increased by 6% with significant growth in beer driven by strong performance in the core and Core plus segment of the business.

Operating profit declined by 10% contributed by increase in distribution costs due to increase in price of fuel and anticipated pressure on commodity prices and difference in timing of certain items of expenditure in the corresponding period prior year. Operating margin decreased by 3.3% to 18.4% compared to 21.7% in the same period last year.

Profit after tax for the quarter was decreased by 7% compared to prior year impacted by escalation of costs in the quarter. A total of TShs 17,757 million was invested in capital expenditure over the period compared to TShs 8,624 million in 2022 with a focus on capacity to support volume growth. Cash generated from operations was TShs 6,848 million, together with prior quarter balances, TShs 21,508 million was utilized to pay corporate income tax, TShs 17,757 million to pay for capital expenditure the remaining funds were retained for future activities.

I would like to thank the Board, management and employees for their engagement and commitment in delivering the results and most importantly our customers, consumers and partners for their continued support and trust in our brands.

Jose D Moran
Country Director

UNAUDITED QUARTERLY FINANCIAL STATEMENTS

Group and Company statements of profit Or loss and other comprehensive income

	GROUP		COMPANY	
	31 Mar 2023 TZS'M	31 Dec 2022 TZS'M	31 Mar 2023 TZS'M	31 Dec 2022 TZS'M
Revenue	262,699	247,536	219,112	205,423
Cost of Sales	(160,065)	(154,117)	(131,640)	(124,152)
Gross Profit	102,634	93,419	87,472	81,271
Selling and distribution costs	(38,061)	(25,434)	(34,705)	(23,134)
Administrative expenses	(16,209)	(14,597)	(15,878)	(13,855)
Other Expenses	28	320	114	221
Operating Profit	48,392	53,708	37,003	44,503
Finance Income	4,835	1,320	4,818	1,269
Finance Cost	(4,733)	(2,025)	(4,782)	(2,469)
Profit before income tax	48,494	53,002	37,038	43,302
Income tax expense	(14,382)	(16,164)	(10,942)	(13,081)
Profit for the year	34,112	36,838	26,096	30,221
Attributable to:				
Non- controlling interests	2,802	2,267	-	-
Equity holders of company	31,310	34,572	-	-
	34,112	36,839	26,096	30,221
Other comprehensive income: Items that maybe reclassified to profit or loss:				
Gain on the remeasurement of defined benefit plan	-	-	-	-
Deferred tax on re-measurement of defined pension plan	-	-	-	-
Total comprehensive income	34,112	36,838	26,096	30,221
Attributable to:				
Non- controlling interests	2,809	2,267	-	-
Equity holders of company	31,303	34,572	-	-
	34,112	36,838	26,096	30,221
Basic Earning per share (TZS)	109	117	-	-
Diluted earning per share (TZS)	109	117	-	-

UNAUDITED QUARTERLY FINANCIAL STATEMENTS

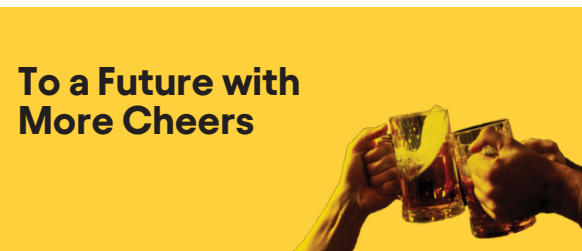
Group and Company statement of financial Position as at 31 march 2023

	GROUP		COMPANY	
	31 Mar 2023 TZS'M	31 Dec 2022 TZS'M	31 Mar 2023 TZS'M	31 Dec 2022 TZS'M
ASSETS				
Non current assets				
Property, Plant and equipment	437,263	438,635	407,406	408,526
Intangible assets	41,337	43,835	1,525	4,096
Right of use of assets	10,540	9,274	9,295	7,669
Investments	88	88	45,108	45,108
Deferred Income tax asset	11,365	12,034	-	-
	500,593	503,866	463,334	465,399
Current assets				
Inventories	146,460	115,469	109,440	91,105
Trade and other receivables	112,742	103,497	107,678	99,796
Restricted bank balance	38,300	38,300	38,300	38,300
Bank and cash balances	329,800	361,569	325,152	351,350
	627,302	618,835	580,570	580,551
Total Assets	1,127,895	1,122,701	1,043,904	1,045,950
EQUITY				
Capital and reserve attributable to owners of the parent				
Share capital	29,506	29,506	29,506	29,506
Share premium	45,346	45,346	45,346	45,346
Retained earnings	585,949	554,639	475,738	449,642
Other reserves	66,643	66,643	66,683	66,683
	727,444	696,134	617,273	591,177
Non- controlling Interests	41,381	38,579	-	-
Total equity	768,824	734,713	617,273	591,177
LIABILITIES				
Non-current liabilities				
Deferred income tax liability	2,092	1,502	3,842	3,252
Lease liability	3,836	4,664	3,459	3,891
Defined pension benefits	1,915	2,414	1,719	2,265
	7,843	8,580	9,020	9,408
Current liabilities				
Provisions	26,213	26,405	6,559	6,750
Trade and other payables	314,311	335,789	398,444	421,105
Current income tax payable	2,581	10,967	5,984	12,728
Lease liability	8,123	6,247	6,624	4,782
	351,228	379,408	417,611	445,365
Total liabilities	359,070	387,988	426,631	454,773
Total equity and liabilities	1,127,894	1,122,701	1,043,904	1,045,950

UNAUDITED QUARTERLY FINANCIAL STATEMENTS

Group and Company statements of cash flows

	GROUP		COMPANY	
	31 Mar 2023 TZS'M	31 Dec 2022 TZS'M	31 Mar 2023 TZS'M	31 Dec 2022 TZS'M
Cash flows from operating activities				
Cash generated from operations	6,848	63,197	7,005	61,620
Interest paid	(1,267)	(281)	(1,465)	(863)
Income tax paid	(21,508)	(16,997)	(17,097)	(13,716)
Net cash inflow from operating activities	(15,927)	45,919	(11,557)	47,041
Cash flows from investing activities				
Purchase of property, plant and equipment and intangible as	(17,957)	(8,624)	(17,199)	(8,308)
Interest received	4,835	1,320	4,818	1,269
Net cash used in investing activities	(13,122)	(7,304)	(12,381)	(7,039)
Cash flows from financing activities				
Dividends paid to owners of the parent	-	-	-	-
Payment of lease liability	(2,719)	(2,320)	(2,260)	(1,633)
Net cash utilised in financing activities	(2,719)	(2,320)	(2,260)	(1,633)
Net increase in cash and cash equivalents	(31,768)	36,295	(26,199)	38,369
Cash and cash equivalents at the beginning of the quarter	361,569	224,635	351,350	206,806
Cash and cash equivalents at the end of the period	329,801	260,930	325,151	245,175



UNAUDITED QUARTERLY FINANCIAL STATEMENTS

Group and Company statements of changes in equity For period ended 31 March 2023

	Share Capital TZS' M	Share Premium TZS' M	Other Reserves TZS' M	Retained earnings TZS' M	Total TZS' M	Non-Controlling Interests TZS' M	Total Equity TZS' M
GROUP							
Balance at 1 January 2023	29,506	45,346	66,643	554,639	696,134	38,579	734,713
Profit for the period	-	-	-	31,310	31,310	2,802	34,112
Total comprehensive income	-	-	-	31,310	31,310	2,802	34,112
Balance at 31 March 2023	29,506	45,346	66,643	585,949	727,444	41,381	768,825
COMPANY							
Balance at 1 January 2023	29,506	45,346	66,643	449,642	591,177	-	591,177
Profit for the period	-	-	-	26,096	26,096	-	26,096
Total comprehensive income	-	-	-	26,096	26,096	-	26,096
Balance at 31 March 2023	29,506	45,346	66,643	475,738	617,273	-	617,273

Unaudited quarterly financial statements have been approved by:

Jose D Moran
Managing Director

Avito Swai
Finance Director